

ARTHUR ANDERSEN
Arthur Andersen predicts consolidation of cleaning supply distributors

GRAINGER
Grainger creates Jani-Serv as a standalone JanSan Model. Model fails.

LAGASSE
United Stationers buys Lagasse

Bain Capital PRIVATE EQUITY
Unisource
Unisource acquires National Sanitary Supply and other independents. Unisource is owned by BAIN Capital

Betty Mills COMPANY
Top 500 Internet Site Sells Facility Supplies

TIGNY
Tacony acquires PowrFlite Tornado, CFR and Truvox

INTERLINE
AmSan
Interline acquires AMSAN

BSCAI
BSCAI files for Chapter 11

DIVERSEY
Diversey sold to Sealed Air

Goldman Sachs
GS Capital acquires Interline / AMSAN

Blackstone
Acquires GCA

BUNZL
Bunzl acquires Wesclean in Canada

Veritiv
Xpedx and Unisource merge

NMC
New Mountain Capital Acquires Zep

amazonbusiness
Amazon shuts down Amazon Supply. Relaunches Amazon Business

ECOLAB
Ecolab acquires Swisher

Goldman Sachs
GS Capital acquires GCA

CBRE
Johnson Controls CBRE Acquires Johnsons Controls

AFFLINK
Afflink adds Pinnacle Affiliates 28 office supply distributors to membership

vizient.
Vizient acquires Med Assets GPO

ECOLAB
Ecolab Sells Swisher to Enviro-Master International Franchise

SPRICHARDS CO
SP Richards acquires Safety Zone

FERGUSON
PCS Industries is acquired by Ferguson

FERGUSON
Matera Paper acquired by Ferguson

CINTAS
READY FOR THE WORKDAY™
CINTAS acquires G&K Services

Buckeye
Accelerates corporate owned Cleaning Centers

4,142 Wholesale Janitorial Distributors NAICS U.S. Census Bureau Code 42-12520



24,000 independent JanSan distributors

Hillyard accelerates the acquisition of distribution

HILLYARD

Wholesale clubs sell commercial cleaning supplies

LOWE'S

SAM'S CLUB

COSTCO WHOLESALE

BAIN launches internet facility supply. Model fails.

SERVICYS

Bain Capital PRIVATE EQUITY

Karcher Acquires Windsor Industries

KARCHER

Integrators accelerate facility supply sales

xpedx

GRAINGER

ULINE

CINTAS

CardinalHealth

OM
Owens & Minor

WHO BUY **W.B. MASON**

Staples acquires Corporate Express

STAPLES

Emerson acquires Pro-Team

EMERSON

AMAZON Supply launches facility supplies online

amazon supply

Zep acquires AMREP

Zep Inc

GOJO acquires Prodene Klint

gojo

deb acquires Stoko

deb

JanPak Is acquired by Interline

JANPAK

Impact Products is acquired by S.P Richards

SPRICHARDS CO
A Tradition of Trust

SC Johnson Acquires DEB / Stoko

SC Johnson
A FAMILY COMPANY

United Stationers rebrands their company

ESSENDANT
REBRANDS ESSENTIAL

Home Depot acquires Interline Brands/ Supplyworks

THE HOME DEPOT

SCA Acquires Wausau Paper

SCA

Triple S announces distributor acquisition program

TRIPLE S

Cushman Wakefield merges with DTZ Facility Services

DTZ

CUSHMAN & WAKEFIELD

GDI Facility Services becomes publicly traded

GDI
Integrated Facility Services

NISSCO RDG merged with Excell

NISSCO
Restaurant Dealer Group

SC Johnson re-enters the professional market

SC Johnson
A FAMILY COMPANY

Fuller opens full line All Pro Supply distribution centers

Fuller

Carlisle acquires San Jamar

CARLISLE

Tennant acquires IPC Eagle Group

TENNANT